



NEWS RELEASE

Leading U.S. and Canadian Companies Keen to Pursue Technology, Trade and Investment Partnership Opportunities in South Africa

Cape Town, South Africa/February 23, 2018 – New West Opportunities (NWO) is extremely pleased – and honoured – to be facilitating this year’s ‘Focus 20/20’ North American Technology, Trade and Investment Partnership Opportunities mission to South Africa. This information-gathering and B2B networking mission is scheduled for March 10-19, 2018 and will provide a direct interface with 26 leading U.S. and Canadian technology, infrastructure (including water, waste water and transportation infrastructure), resource extraction, and private equity/private capital companies.

“South Africa’s President, Cyril Ramaphosa, has outlined a bold vision for further building the South African economy, strengthening state-owned enterprises, and for tackling social injustices and achieving more gender and economic equality,” said Shane Pospisil, NWO’s Senior Partner, North America. “The North American companies involved in this mission are all truly excited by the many mutually-beneficial opportunities we are continuing to see in South Africa...and realize that stronger, ‘win-win’ cross-border relationships will only add to this momentum.”

The ‘Focus 20/20’ mission will involve information sessions and meetings in Johannesburg, Pretoria, Cape Town, Durban and Port Elizabeth. It will be jointly led by Mr. Ryan Matthews, NWO’s Senior Advisor and Counsel, Africa and the Middle East, and Mr. Shane Pospisil, NWO’s Senior Partner, North America. For more information, please contact either Mr. Pospisil at the NWO North American Head Office at (780) 758-7336, (780) 860-5100 or at Shane@NWOpportunities.com; or Mr. Matthews at the NWO Regional Office in Cape Town, South Africa at +27 79 939 9705 or at Ryan@NWOpportunities.com.

New West Opportunities (NWO) is a cross-border U.S.-Canada Business Strategy and Community Development consulting firm. The firm continues to expand – in the U.S., Canada and internationally – and now includes 8 Partners and 57 Associates, located in 10 major North American business centres, in addition to its Regional Office in Cape Town, South Africa.

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